

# PROPRICING®

## Making sense of grain marketing for over 20 years

*It's hard to keep up with global trends, weather patterns and currency fluctuations that affect commodity prices. Manage all those variables in your grain marketing efforts with the MarketPros at Cargill. With ProPricing®, you market like a pro and partner with one. Put their 20 plus years of expertise to work for you.*

### Propricing and how it works.

#### You

##### Get together with a Cargill rep:

Decide what grain and how much of it to commit to ProPricing. Determine cost structure, length of contract and delivery schedule.



##### Personalized Updates:

Weekly emails and [cargillpropricing.com](http://cargillpropricing.com) keep you constantly informed.



##### Grain In Contract Is Priced:

At the end of the pricing period, your futures price component is priced and will be reflected in your settlement payment once you deliver.

**100%**  
CONTRACT ENDS

#### Cargill

##### MarketPros Price Grain Using Data:

Weather patterns, global economic changes, crop progress and other data points are all used to develop pricing strategies.

##### Share Progress:

Each week, Cargill shares ProPricing contract updates via email, so you know the current ProPricing values.

### ProPricing puts the pros to work for you

With ProPricing, the bushels in your grain contract are priced alongside Cargill's grain, regardless of the length of contract or how much you enroll. You get the benefit of having professionals use Cargill's network of data from around the world to help price your grain.

# Build a consistent grain marketing plan

ProPricing was established two decades ago to give farmers a tool that consistently establishes a foundation to a grain marketing plan. Farmers who consistently use ProPricing year after year typically recognize more value than those who vary the amount of bushels enrolled based upon the previous year's results.

## Stay in control of your grain

While MarketPros help price the futures price component in the ProPricing contract, they are still your bushels. Each week, you'll receive an update outlining how the contract is performing. This ensures you are up to date and have the best information to make decisions for your farm. If you want to lock in the current value any week, connect with your local Cargill rep to take advantage of early price out. They will always be ready to answer questions and provide more detail.

## Contract created for you

Contract types are built to make sure there is a contract that works best for your operation.



### InventoryPro:

This Year's Crop. At the end of the pricing period, futures price component is priced and will be reflected in your settlement payment once you deliver.

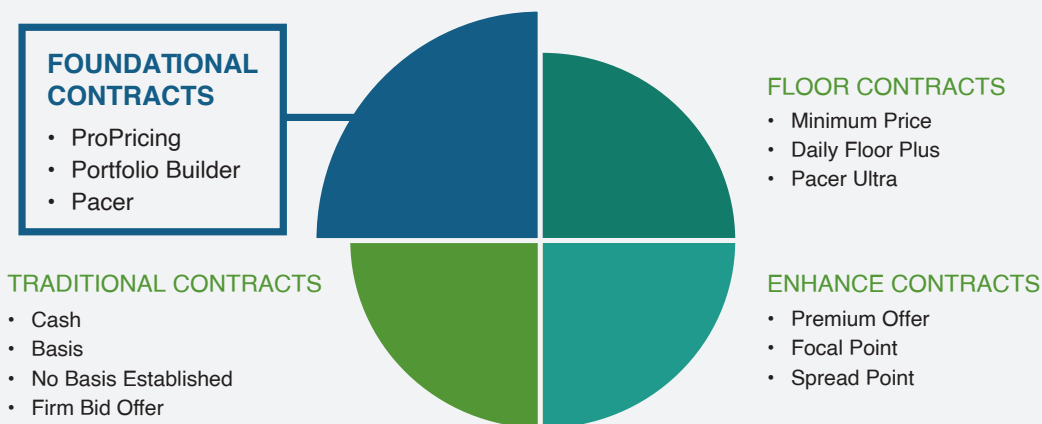
### ProPricing 1-Year:

Next Year's Crop. Looking to forward contract and proactively take control of futures price risk? Enroll next year's bushels in ProPricing 1-Year.

### ProPricing 2-Year:

Enroll your crop two years out and further diversify risk across different contract lengths. The ProPricing 2-Year contract gives the MarketPros the longest pricing window to price your contract.

## How does ProPricing fit within my grain marketing plan?



For more information, drop by your nearest Cargill location, contact your Cargill representative or visit [CargillAg.com](http://CargillAg.com)